If you have suggested additions, or you find that some links are not working, please email resourcelist@fess.ie

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| **Minor Award Name** | **Entrepreneurial Skills** |
| **Minor Award Code** | **4N1128** |
| **Level** | **4** |

**Suggested resources to support delivery:**

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| --- | --- | --- | --- | --- |
| **Theme/Topic** | **Type** | **Relevance** | **Author/Source** | **Web Link** |
| Principles of Entrepreneurship in Business and Social Enterprise | Online pdf | Essential reading - Gives a concise definition of the principles of entrepreneurship.  | US Department of State | <http://www.saylor.org/site/wp-content/uploads/2012/12/bus305-1.1_What-Is-Entrepreneurship.pdf> |
| Website | Essential reading – Gives a concise definition of Social entrepreneurship | Ashoka – Global network of social entrepreneurs | <https://www.ashoka.org/social_entrepreneur> |
| Entrepreneurship in business and Social Enterprise | Video | Students and tutors will find the Business Model Canvas a very useful tool to enable them to understand both the theory and practice of entrepreneurship and entrepreneurial approaches to business and social innovation. Video describes the most up-to-date business tool for analysing business, the Business Model Canvas (BMC). | Author [Gabrielle Benefield](https://youtube.com/user/gbenefield?feature=hovercard) | <https://www.youtube.com/watch?v=_4MHqyf4Vw0> |
| Online pdf | Students will find the pdf document useful as it describes a Social Enterprise using the Business Model Canvas. | Author[Ingrid](https://youtube.com/user/gbenefield?feature=hovercard) Burkett Knode | <http://knode.com.au/wp-content/uploads/Knode_BusModCanv4SocEntDesign_E1LR_30p.pdf> |
| Video | Video describes a Social Enterprise using the Business Model Canvas. | Non Profit Consultancy | <https://www.youtube.com/watch?v=4pcnRlPJvj8> |
| Entrepreneurship in business and Social Enterprise | Infographic | Handout of the Business Model Canvas | Strategyzer Business Consultancy | [https://en.wikipedia.org/wiki/Business\_Model\_Canvas#/media/File:Business\_Model\_Canvas.png](https://en.wikipedia.org/wiki/Business_Model_Canvas%23/media/File%3ABusiness_Model_Canvas.png) |
| Core skills, values and attributes of the entrepreneur | Online pdf document | Useful graphic that describes the Traits and skills of a Tech Entrepreneur (the traits on the left of the graphic apply to all entrepreneurs) | Mark Cuban | <http://i2.wp.com/blog.udacity.com/wp-content/uploads/2015/09/Traits_Skills_Tech_Entrepreneur_Infographic_Udacity1.png> |
| Online Word doc | Very useful Word document describing each of the Entrepreneurial skills listed in the module. | London School of Economics | <https://www.economicsnetwork.ac.uk/projects/mini/skills_for_enterprise/entrepreneurial_skills.doc> |
| Outline of main sources of funding for an enterprise | Website | Tutors and students alike will find this website a great source of information about funding sources for Irish start-ups. | Author Michael McLaughlin | <http://inspiredstartups.com/startup-tips/funding-options-for-irish-startups-and-small-businesses> |
| Website | Students and Tutors carrying out research into sources of government grants will find this website particularly useful. | Enterprise Ireland | <https://www.enterprise-ireland.com/en/funding-supports/> |
| Webpage | Very useful newspaper article on sources of finance for businesses including new sources such as crowdfunding | Irish Examiner | <http://www.irishexaminer.com/business/smallbusiness/startup-2015-main-sources-of-finance-for-new-business-356772.html> |
| Webpage | Useful webpage listing many sources of funding for social enterprises | Social Earth provides info on social enterprises in 25 countries. | <http://socialearth.org/130-ways-to-fund-your-social-venture> |
| Source of info on Social enterprises | Website | Useful website to find examples of social entrepreneurship in Ireland | Social entrepreneurs in Ireland | <http://socialentrepreneurs.ie/> |
| Traditional and Social Enterprises | Website | Source of info on local and national business enterprises [once you find the name of a company go to company’s website for more information] | Irish small and Medium Enterprises Association | <http://isme.ie/about/members> |
| Website | Good source of information on Social enterprises in Ireland | Network of social enterprises in lreland | <http://www.socent.ie/> |
| Online magazine | Magazine about Women Social Entrepreneurs in Ireland | European Women’s Lobby | <https://issuu.com/europeanwomenslobby3/docs/ireland_web> |
| Growth factors for businesses | Webpage | A description of why businesses grow in Ireland | CPA Ireland | <http://www.cpaireland.ie/docs/default-source/Members/Publications/acc-june-2015/growing-small-firms-in-ireland.pdf?sfvrsn=2> |
| Typical reasons why businesses are set up | Online pdf | Useful document setting out the reasons for and against setting up your own business. Although it refers to the UK the reasons are the same in Ireland | The Association of Graduate Careers Advisory Services  | <http://www1.hw.ac.uk/careers/self_emolyment.pdf> |
| Business challenges | Online pdf document | When looking at the challenges faced by businesses in general over the past 20 years teachers and students alike will find this online document.  | National College of Ireland  | <http://trap.ncirl.ie/101/4/Carole_Leamy.pdf> |
| Blog article | Teachers and tutors will find this article written in 2015 useful when teaching students about the challenges faced by businesses today. | Institute of Directors | <https://www.iodireland.ie/news-events/blog/challenges-facing-smes-current-climate> |
| Online document | Teachers and tutors will find this online document useful when explaining the opportunities and challenges ethnic minority entrepreneurs face in Ireland. | Dublin Institute of Technology | <http://arrow.dit.ie/cgi/viewcontent.cgi?article=1000&context=imerep> |
| Online document | Teachers and tutors will find this document very useful when exploring the opportunities and challenges faced by women entrepreneurs. | Oireachtas | <http://www.oireachtas.ie/parliament/media/committees/jobsenterpriseandinnovation/Final-Report---Key-Issues-for-Female-Entrepreneurs.pdf> |
| Business Management | Online pdf document | The first chapter of this book gives a clear definition of management which should help tutors explain the Concept of management to students. | New Era of Management 10th Edition (Chapter One) Richard L. Daft | <http://www.cengagebrain.co.uk/content/daft25714_1111525714_02.01_chapter01.pdf> |
| e-book | Before interviewing a local entrepreneur students will need a clear understanding of both business and management and teachers will find this Introduction to business and management a useful document in imparting that knowledge. | London School of Economics | <http://www.londoninternational.ac.uk/sites/default/files/programme_resources/lse/lse_pdf/subject_guides/mn1107_ch1-4.pdf> |
| Financial supports | News article | When guiding students to good sources of information on finance for start-up businesses, tutors will find this news article invaluable. | Irish Examiner | <http://www.irishexaminer.com/business/smallbusiness/startup-2015-main-sources-of-finance-for-new-business-356772.html> |
| Websites | Each of these websites provide a Link to Irish Banks and information on the business Loans they offer, which will be very useful to students when looking into what financial supports are available from this sector. | Bank of Ireland | <http://businessbanking.bankofireland.com/credit/business-loans/small-business-loan/> |
| AIB | <https://business.aib.ie/products/finance-and-loans/sme-loans> |
| Ulster Bank | <http://digital.ulsterbank.ie/business/accounts-and-services/business-lending.html> |
| Skills, Values and Attributes of an Entrepreneur | Online pdf document  | When teachers/tutors are explaining to students what skills are needed by an entrepreneur, this document will prove invaluable. | University of Illinois | <http://www.cefe.illinois.edu/tools/Making%20A%20Job/MAJ_Student%20Guide%20Sample.pdf> |
| Webpage | When teachers/tutors are explaining to students what values are needed by an entrepreneur, this document will prove invaluable. | Secondary School Student notes | <https://eshipnotes.wordpress.com/topics/class-xi/entrepreneurial-values/> |
| Brainstorming tool | Website | Teachers and tutors will find the Six Hat framework useful when advising students how to manage the brainstorming and review sessions when in teams they are tasked with generating business ideas so that they are conducted in an orderly manner.  | Edward de Bono | <http://www.debonogroup.com/six_thinking_hats.php> |

**Useful Organisations:**

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| **Name** | **Contact Information** |
| IBEC | [www.ibec.ie](http://www.ibec.ie) |
| Central Statistics Office | [www.cso.ie](http://www.cso.ie) |

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| **MOOCs (Massive Online Open Courses)** |
| Free access to online courses. Search regularly for new courses and new start dates | <https://www.mooc-list.com/> |
| Open online course in Business Administration | <https://learn.saylor.org/course/index.php?categoryid=6> |
| Open online course on how to build a start-up business | <https://www.udacity.com/course/how-to-build-a-startup--ep245> |
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